

Message Text

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PAGE 01 DAR ES 03295 261112Z

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ACTION AID-20

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FM AMEMBASSY DAR ES SALAAM

TO USDOC WASHDC

INFO SECSTATE WASHDC 6514

UNCLAS DAR ES SALAAM 3295

USDOC: FOR DIB/BIC/OIM (MARY MANLEY)

STATE: FOR AID/AF (JERRY KNOLL)

E.O. 11652: N/A

TAGS: BTRA: ROGER NEWBURN, TZ

SUBJ: PURCHASE OF GRAIN HANDLING MACHINERY & RELATED EQUIPMENT

REF: DAR ES SALAAM 3277 (AIDIC)

1. ROGER NEWBURN, AID-FUNDED DEPUTY SUPPLIES MANAGER WITH STATE-OWNED NATIONAL MILLING CORPORATION (NMC) WILL BE IN WASHINGTON FIRST WEEK IN OCTOBER AND WILL COME BY USDOC TO ARRANGE APPOINTMENTS WITH DIB PRODUCT MANAGERS TO DISCUSS PURCHASE OF GRAIN HANDLING MACHINERY AND RELATED EQUIPMENT TO BE IMPORTED INTO TANZANIA ASAP BY NMC. COMPANY WISHES TO IMPROVE GRAIN HANDLING FACILITIES IN TANZANIA PORTS AND MOVEMENT OF FOODGRAINS WITHIN COUNTRY. NEWBURN WILL CALL USDOC (MANLEY) AS SOON AS HE ARRIVES WASHINGTON AND ASK HER TO ARRANGE APPOINTMENTS WITH USDOC OFFICIALS WHO CAN ADVISE HIM AS US SOURCES OF SUPPLY AND AVAILABILITY OF FOLLOWING PRODUCTS:

(A). TRANSPORTATION EQUIPMENT TO INCLUDE FOLLOWING:

- I. 5 & 10-TON TRUCKS WITH HYDRAULIC LIFTS
- II. 44-TON SEMI-TRAILERS (WITH TRACTORS)
- III. 50-TON WRECKER
- IV. 200-TON SCHOONER OR FREIGHTER TO BE USED FOR COASTAL SHIPPING OF GRAIN INTO SMALL SEA PORTS.

UNCLASSIFIED

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PAGE 02 DAR ES 03295 261112Z

- V. RAILROAD CARS (APPROXIMATELY 100)

VI. LIGHT AIRCRAFT (WITH CONSIGNMENT OF SPARES) SUITABLE
FOR EXECUTIVE TRAVEL

(B). COMMUNICATIONS EQUIPMENT (INCLUDING TELEX MACHINES, RADIOS,
AND INTERCOMS)

(C). FOOD NUTRIENT ADDITIVES FOR CORN AND WHEAT PRODUCTS

(D). LABORATORY ANALYSIS EQUIPMENT FOR FOLLOWING:

- I. FOOD ANALYSIS INCLUDING PHARMACEUTICALS
- II. CHEMICAL RESIDUES
- III. MOLD, BACTERIA, FUNGI, ETC.

2. DURING APPOINTMENTS WITH DIB STAFF MEMBERS, NEWBURN WILL
SEEK TO OBTAIN ADDRESSES, TELEX AND TELEPHONE NUMBERS, AND NAMES
OF COMPANIES WHO MANUFACTURE AND OR MARKET PRODUCTS LISTED ABOVE.
AT SAME TIME HE WISHES TO HAVE NAME OF EACH COMPANY'S SALES
MANAGER AND CALL DIRECTLY TO ARRANGE, IF POSSIBLE, PURCHASE OF
ITEMS SHOWN ON HIS SHIPPING LIST.

3. RE PARA 2 IN SECOND WEEK OCTOBER NEWBURN WILL TRAVEL TO US
MIDWEST AND HAS SPECIFICALLY ASKED THAT FOLLOWING COMPANIES BE
INFORMED OF HIS VISIT TO U.S.:

- (A) FARMLAND INDUSTRIES, KANSAS CITY
- (B) FELCO-LAND-O-LAKES, MINNEPOLIS

EXPLAIN TO THESE COMPANIES THAT NEWBURN WILL WISH TO DISCUSS
POSSIBLE PURCHASES OF EACH COMPANY'S LINES OF GRAIN STORAGE,
HANDLING AND FUMIGATION EQUIPMENT PLUS RODENTICIDES. HE WISHES
TO BE PROVIDED WITH NAMES OF SALES MANAGER HE SHOULD TELEPHONE
TO SET UP APPOINTMENTS.

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